

**DETERMINATION AND FINDINGS
FOR A
SOLE SOURCE EXTENSION OF
CONTRACT**

CONTRACT NO: CW53496
CAPTION: Horton Ambulances
PROPOSED CONTRACTOR: Laake Enterprises, Inc. dba FESCO Emergency Sales
PROGRAM AGENCY: Fire & Emergency Medical Services

FINDINGS

1. AUTHORIZATION:

D.C. Official Code § 2-354.04, 27 DCMR 1304, 1700, 1701 and 2005.2(b)

2. MINIMUM NEED:

The DC Fire and Emergency Medical Services (FEMS) has a need for a contractor to provide Horton “Custom” Model 533 Medium Duty Ambulances that meet the federal standards for ambulances and the District’s established standard specifications.

3. ESTIMATED REASONABLE PRICE:

\$830,712.00 based on historical pricing.

4. FACTS WHICH JUSTIFY SOLE SOURCE PROCUREMENT:

- A.** The District has developed a standard specification for ambulances for the DC Fire and Emergency Medical Services fleet. These are customized vehicles that cannot be manufactured, sold or maintained by outside, commercial dealers. The highly technical nature of the vehicles requires intense training at both the sales and service levels; in most cases, dealerships are limited to one per state or even per region depending on the geographic area.
- B.** The only authorized dealer in the Mid-Atlantic region for the Horton Ambulance is Laake Enterprises, Inc. dba FESCO Emergency Sales. The contractor’s proposal was reviewed and accepted by the program office. The contractor has been determined to be responsible. The pricing Laake Enterprises is offering the District is comparable to that offered to other vendors in the region.
- C.** As such, award is recommended to be made to Laake Enterprises, Inc. dba FESCO Emergency Sales.

5. CERTIFICATION BY AGENCY HEAD:

I hereby certify that the above findings are true, correct and complete.

Date

Chief John Donnelly
Interim Fire and EMS Chief

6. CERTIFICATION BY CONTRACTING OFFICER:

I have reviewed the above findings and certify that they are sufficient to justify the use of the sole source method of procurement under the cited authority. I certify that the notice of intent to award a sole source contract was published in accordance with 27 DCMR 1304 and that no response was received. I recommend that the Chief Procurement Officer approve the use of the sole source procurement method for this proposed contract.

Date

Courtney B. Lattimore
Chief Contracting Officer

DETERMINATION

Based on the above findings and in accordance with the cited authority, I hereby determine that it is not feasible or practical to invoke the competitive solicitation process under either Section 402 or 403 of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Law 18-371; D.C. Official Code § 2-354.02 or 2-354.03). Accordingly, I determine that the District is justified in using the sole source method of procurement.

Date

George A. Schutter III
Chief Procurement Officer